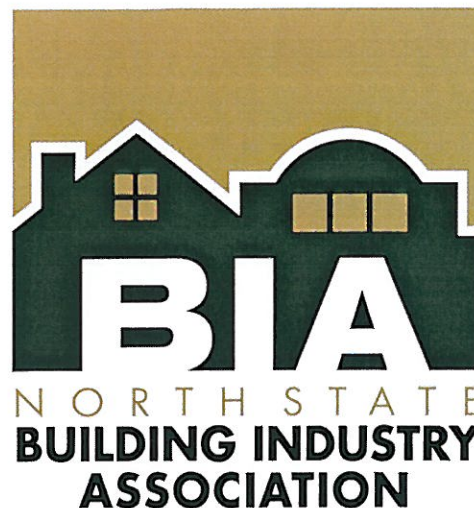


The success of the BIA's Governmental Affairs program is based on our active and involved membership, a professional staff and an unwavering commitment to integrity.

We focus on data, using the reality of our region's economic market place as our primary lobbying focus. Through education and attention to detail, we strive to help our local governments craft public policy that is business friendly and supports a superior quality of life for each community in our Region.



Planning Communities. Building Dreams.

BIA Strength in Numbers

The current focus of the BIA Governmental Affairs program is to bring local government imposed costs in line with long-term economic activity.

City of Woodland
**Reduced Impact Fees by
\$15,000 Per House**

City of Folsom
Removed Inclusionary Zoning

Folsom Cordova School
District
**Reduced Fees by \$1.50 per
Square Foot**

City of Elk Grove
**Reduced Fees by \$6,000 per
House**

County of Sacramento
**Reduced Fees by \$10,000 per
House**

The BIA, working closely with staff and elected officials in the City of Woodland reviewed data and requirements that the City had in place. Through this analysis and education, the BIA was able to show the City where they could remove costs and still provide the quality of life promised to current and future homeowners. The result was a decrease in impact fees of \$15,000.

The North State Building Industry Association was the first BIA in the State of California to convince a City to remove an Inclusionary Zoning mandate. Through patient education of staff and elected officials, the City of Folsom voted 5-0 to remove all affordable housing requirements on residential development.

The BIA worked with our members to analyze the FCUSD data on their impact fee. Providing new data to the school district showing them that their costs had been reduced enabled the district to reduce fees by \$1.50 per square foot.

The BIA and our members worked closely with the City of Elk Grove to review their impact fees. Through careful review, the City was able to cut their fees by \$6,000 per door without compromising their long-term vision. In addition, the BIA was able to successfully lobby to change regulations and standards that will reduce construction costs by an additional \$6,000 per door.

Working with staff and the elected Sacramento County Board of Supervisors, the BIA has been successful in reducing fees by \$10,000 per door. In addition, the BIA has been able keep more onerous standards and regulations from being implemented saving an additional \$8,000 per house in construction costs

Our success is based on the foundation of a strong and active membership. Join the BIA and become a part of our future successes. The home and commercial building along with the development industry needs your active support

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