



## MAKE THE MOST OF YOUR BIA MEMBERSHIP BY JOINING A COUNCIL OR COMMITTEE

NAME: \_\_\_\_\_ COMPANY: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ EMAIL: \_\_\_\_\_

### SPECIAL INTEREST COUNCILS AND COMMITTEES -- Please place a $\checkmark$ next to your area of interest:

\_\_\_\_\_ • **50+ HOUSING COUNCIL** - This council addresses the issues concerning the 50+ housing market in the Central Valley. Contact: John Orr, BIA, (916) 751-2772, [johno@northstatebia.org](mailto:johno@northstatebia.org) - Meets quarterly.

\_\_\_\_\_ • **ASSOCIATES COUNCIL** - This council, which includes every associate and subcontractor member, promotes an understanding of the needs and operations of all segments of the home building industry. The council also coordinates events, which provide networking opportunities for all BIA members and financial support for the association. Contact: Angela Conley, BIA, (916) 751-2740, [angela@northstatebia.org](mailto:angela@northstatebia.org) - Meets second Thursday, 8:30am-9:30am, BIA Office

\_\_\_\_\_ • **DEPARTMENT OF REAL ESTATE** - Addresses matters of concern to the subdivision industry with emphasis on the subdivision public report process. Contact: Sherm Donegan, VierraMoore, (916) 565-7676, [sdonegan@vierramoore.com](mailto:sdonegan@vierramoore.com) - Meets every other month.

\_\_\_\_\_ • **GOVERNMENT AFFAIRS COUNCILS** - The government affairs councils are action groups whose purpose is to influence public policy as it relates to land development and homebuilding which include issue and area councils for Amador, El Dorado, Placer, Sacramento, and Yuba/Sutter as well as an infill council and task force that address regional issues. Contact: Dennis Rogers, BIA, (916) 751-2750, [dennis@northstatebia.org](mailto:dennis@northstatebia.org) - Meeting dates/times vary.

\_\_\_\_\_ • **HOMEAID SACRAMENTO** - Formed in 1996, HomeAid is the charitable arm of the BIA. The program aids transitional housing programs in the Sacramento area by renovating existing facilities or constructing new facilities to serve the temporarily homeless. Labor, materials and services of HomeAid projects are largely provided by BIA members. Contact: John Orr, (916) 751-2772, [johno@northstatebia.org](mailto:johno@northstatebia.org).

\_\_\_\_\_ • **MEMBERSHIP COMMITTEE** - Responsible for recruiting new members, retaining existing members and evaluating member services and programs in addition to hosting member orientations and other opportunities that promote active participation in the BIA. Contact: Angela Conley, BIA, (916) 751-2740, [angela@northstatebia.org](mailto:angela@northstatebia.org) - Meets second Thursday, 9:30am-10:45am, BIA Office.

\_\_\_\_\_ • **REMODELERS COUNCIL** - Main focus being on the growing markets of remodeling, retrofit and renovation. Made up of builders, remodelers, general contractors, trades and associates, this council provides an outlet for conveying business opportunities that can be obtained through government, designations, training, etc. Membership is \$55/year, includes membership in NAHB Remodeler Council. Contact: John Orr, BIA, (916) 751-2772, [johno@northstatebia.org](mailto:johno@northstatebia.org) - Meetings vary.

\_\_\_\_\_ • **SALES & MARKETING COUNCIL (SMC)** - An affiliated council of the BIA comprised of sales and marketing professionals promoting excellence in sales and marketing within the building industry. The annual MAME Awards Dinner honors major achievements of BIA members in marketing excellence. Membership is \$95/year, includes membership in NAHB Sales & Marketing Council. Contact: Angela Conley, BIA, (916) 751-2740, [angela@northstatebia.org](mailto:angela@northstatebia.org) - Meets third Thursday, 9:00am-10:15am, BIA Office

\_\_\_\_\_ • **TRADE BUILDER ALLIANCE COUNCIL** - Provides a forum for trade contractor members to discuss and resolve issues of concern, develop educational programs, and network with one another. Contact: John Orr, BIA, (916) 751-2772, [johno@northstatebia.org](mailto:johno@northstatebia.org) - Meets fourth Thursday, 3:30pm - 5:00pm, BIA Office.

\_\_\_\_\_ • **WORKFORCE DEVELOPMENT COMMITTEE** - This committee works with local schools, community colleges and apprenticeship programs to encourage and recruit students to pursue careers in the home building industry. Contact: Rick Larkey, BIA, (916) 751-2760, [rick@northstatebia.org](mailto:rick@northstatebia.org).

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*Please submit your interest in any of the above councils and/or committees by contacting the contact person or by faxing this completed form to FAX: (916) 677-5734 or EMAIL [angela@northstatebia.org](mailto:angela@northstatebia.org)*